

# Report of Independent Certified Public Accountants and Special-Purpose Financial Statements

## Miami-Dade Aviation Department Miami International Airport Facilities' Management and Operating Agreements

September 30, 2023

Special-Purpose Financial Statements

September 30, 2023

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#### **REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

To the Honorable Mayor and Members of the Board of County Commissioners of Miami-Dade County, Florida

#### **Report on the Audit of the Special-Purpose Financial Statements**

#### Opinions

We have audited the accompanying special-purpose statements of assets and liabilities and special-purpose statements of revenues and expenses of the Miami-Dade Aviation Department – Miami International Airport Facilities' Management and Operating Agreements for Public Parking, Hotel, Fuel Farm, and Shuttle Services (the "Facilities") as of and for the year ended September 30, 2023, and the related notes to the special-purpose financial statements, which collectively comprise the Facilities' special-purpose financial statements as listed in the table of contents.

The accompanying special-purpose financial statements have been prepared for the purpose of complying with the Management and Operating Agreements between Miami-Dade County, Florida, and the Management Companies of the Miami International Airport Facilities as described in Note 2 to the special-purpose financial statements and are not intended to be a presentation in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 2, these special-purpose financial statements are intended to present the assets and liabilities, revenues and expenses of only the portion of Miami-Dade Aviation Department that are attributable to the transactions of the Facilities. They do not purport to, and do not, present fairly the financial position of Miami-Dade Aviation Department, as of September 30, 2023 and the changes in its financial position for the year then ended in conformity with accounting principles generally accepted in the United States of America. Our opinions are not modified with respect to this matter.

In our opinion, the special-purpose financial statements referred to above present fairly, in all material respects, the assets and liabilities of the Facilities, as of September 30, 2023, and the respective revenues and expenses for the year then ended, on the basis of accounting described in Note 2.

#### Basis for Opinions

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Special-Purpose Financial Statements section of our report. We are required to be independent of the Facilities and Miami-Dade County and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Responsibilities of Management for the Special-Purpose Financial Statements

Management is responsible for the preparation and fair presentation of the special-purpose financial statements in accordance with provisions of the Facilities' Management and Operating Agreements and accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of special-purpose financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the special-purpose financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Facilities' ability to continue as a going concern for twelve months beyond the special-purpose financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

#### Auditor's Responsibilities for the Audit of the Special-Purpose Financial Statements

Our objectives are to obtain reasonable assurance about whether the special-purpose financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the special-purpose financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the special-purpose financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Facilities' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the special-purpose financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Facilities' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### Supplementary Information

Our audit was conducted for the purpose of forming opinions on the special-purpose financial statements that collectively comprise the Facilities' basic financial statements. The accompanying 2023 supplemental special-purpose statements of assets and liabilities and special-purpose statements of revenue and expenses on pages 13 through 20, are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the accompanying 2023 supplemental special-purpose statements of assets and liabilities and special-purpose statements of revenue and expenses are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The Totals (Memorandum Only) column in the special-purpose financial statements on pages 4 and 5 and the accompanying 2022 supplemental special-purpose statements of assets and liabilities and special-purpose statements of revenue and expenses on pages 13 through 20 are presented for purpose of additional analysis and are not a required part of the special-purpose financial statements. This information is the responsibility of management and has not been subjected to the auditing procedures applied in the audit of the special-purpose financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 3, 2024, on our consideration of the Facilities' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Facilities' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Facilities' internal control over financial reporting and compliance.

#### **Restriction of Use**

This report was prepared solely for the information and use of the Honorable Mayor and Members of the Board of County Commissioners of Miami-Dade County, Florida and the management of the Miami International Airport Facilities and is not intended to be and should not be used by anyone other than these specified parties.

C. Borders-Byrd, CPA LLC

Tamarac, Florida April 3, 2024

#### Special-Purpose Statements of Assets and Liabilities

September 30, 2023

	I	Public Parking acilities	F	Hotel acilities	Fuel Farm Facilities	S	Shuttle Services Facilities	 Inaudited Totals morandum Only) 2023
Assets								
Cash	\$	-	\$	312,644	\$ 162,555	\$	-	\$ 475,199
Accounts receivable, net		352,150		-	2,272,718		-	2,624,868
Inventory		-		-	87,878		325,638	413,516
Due from Aviation Department		-		484,599	-		536,608	1,021,207
Other assets		75,259		147,427	 483,559		-	 706,245
Total assets	\$	427,409	\$	944,670	\$ 3,006,710	\$	862,246	\$ 5,241,035
Liabilities								
Accounts payable and accrued								
expenses	\$	126,311	\$	724,652	\$ 835,098	\$	399,591	\$ 2,085,652
Due to Management Company and								
Related Parties		186,612		220,018	67,357		333,098	807,085
Due to Aviation Department		114,486		-	 2,104,255		129,557	 2,348,298
Total liabilities	\$	427,409	\$	944,670	\$ 3,006,710	\$	862,246	\$ 5,241,035

See accompanying notes to the special-purpose financial statements.

Special-Purpose Statements of Revenues and Expenses

For the Year Ended September 30, 2023

	Public Parking Facilities	Hotel Facilities	Fuel Farm Facilities	Shuttle Services Facilities	Unaudited Totals (Memorandum Only) 2023
Revenues					
Sales	\$ 66,545,358	\$ 15,729,274	\$ 20,571,450	\$-	\$102,846,082
Less: Cost of sales	-	-	3,508,605	-	3,508,605
Sales tax	4,227,487		-		4,227,487
Gross margin/net sales	62,317,871	15,729,274	17,062,845		95,109,990
Total revenues	62,317,871	15,729,274	17,062,845		95,109,990
Expenses					
Payroll and fringe benefits	3,480,181	4,395,160	3,929,249	4,343,534	16,148,124
Selling, general and					
administrative expenses	2,529,462	4,502,576	3,710,880	8,288,825	19,031,743
Management fees	76,725	550,162	551,041	557,800	1,735,728
Total expenses	6,086,368	9,447,898	8,191,170	13,190,159	36,915,595
Excess of revenues					
over/(under) expenses	\$ 56,231,503	\$ 6,281,376	\$ 8,871,675	\$ (13,190,159)	\$ 58,194,395

See accompanying notes to the special-purpose financial statements.

Notes to Special-Purpose Financial Statements

As of and for the Year Ended September 30, 2023

#### NOTE 1 – GENERAL

Miami-Dade County, Florida (the "County") entered into Management and Operating Agreements (the "Agreements") with third parties (the "Management Companies") to operate, maintain and manage certain facilities (the "Facilities") at Miami International Airport (the "Airport") on behalf of the County. These Agreements provide for a fixed management fee and/or fees based on percentages of revenue and/or operating profits of the Facilities. While the County generally looks toward the Management Companies for recommendations relative to operation of the Facilities, the County does exercise complete budgetary control and establishes guidelines and goals for growth and performance. Such actions are taken within the rights reserved by the County under the Agreements to control all aspects of the businesses. These actions include such matters as pricing, staffing, employee benefits, operating hours, maintenance requirements, service levels, merchandise selections, personnel policies and marketing strategies. In the event the Management Companies do not perform in accordance with the standards established by the County, the County has the right to cancel such Agreements. The Management Companies do not act as general agents on behalf of the County and, therefore, cannot obligate or commit the County beyond the scope of what is required to run the day-to-day operations of the managed facilities, as established by the budgets approved by the County.

Each of the Facilities performs a distinct function for the County, which generates revenue, where applicable, to offset the cost of operations and supplement the County's budget:

- Public Parking Facilities Provides public parking at a nominal fee, available to the general public and taxis at the airport.
- Hotel Facilities Provides lodging rentals to the general public at a fee.
- Fuel Farm Facilities Provides jet fuel storage and pumping services to airlines and fuel wholesalers. Also provides diesel and unleaded fuel for various airline and Airport vehicles.
- Shuttle Services Facilities Provides shuttle transportation services, primarily to Airport and County employees, but also to members of the general public between the Airport terminal and certain parking areas.

The Management Companies for each of the Facilities are as follows:

Facilities	Management Companies					
Public Parking	Airport Parking Associates ("APA")					
Hotel	Driftwood Hospitality Management II, LLC ("Driftwood")					
Fuel Farm	Allied Aviation Fueling of Miami, Inc. ("Allied")					
Shuttle	SP+ Transportation (SP+)					

#### Notes to Special-Purpose Financial Statements - Continued

As of and for the Year Ended September 30, 2023

#### **NOTE 1 – GENERAL - Continued**

The County amended certain agreements to extend terms and modify compensation to the Management Companies. See Note 3 for more details on the Agreements' termination dates and management fees effective as of September 30, 2023.

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The special-purpose financial statements of the Facilities conform to accounting principles generally accepted in the United States of America, except for the exclusion of certain assets, liabilities and expenses. The special-purpose statements of assets and liabilities include only those assets and liabilities which are recorded in the books of the Facilities, as maintained by the Management Companies for the County pursuant to the Agreements. Assets not reflected therein include, but are not limited to, cash in revenue depository bank accounts, net assets, and capital assets. Liabilities not reflected therein relate primarily to other operating expenses paid directly by the County, debt, and certain accrued compensated absences. The special-purpose statements of revenue and expenses include only those expenses, which are incurred by the Facilities under the terms of the Agreements. Expenses not reflected therein include charges for certain depreciation and amortization in connection with capital assets located within the Facilities and interest expense, if any. The Facilities and their operations are included as part of the assets, liabilities and operations of Miami-Dade Aviation Department ("Aviation Department").

The accompanying special-purpose financial statements of the Facilities have been prepared on the full accrual basis of accounting, as prescribed by GASB, except where otherwise noted.

In accordance with provisions of the Agreements, the Facilities deposit, on a daily basis, gross receipts, as defined in the Agreements, into County-owned revenue depository bank accounts.

The Management Companies pay the operating expenses of the Facilities. The County reimburses the Management Companies for all approved reimbursable operating expenses, as defined in the Agreements.

#### **Basis of Presentation**

The accompanying special-purpose financial statements were prepared for the purpose of complying with the Agreements. Statements of cash flows are not required under the Agreements and have not been presented.

#### Notes to Special-Purpose Financial Statements - Continued

As of and for the Year Ended September 30, 2023

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

The amounts reflected in the total columns of the accompanying special-purpose financial statements are not comparable to a consolidation and are captioned "memorandum only" as they do not present the financial position or results of operations in conformity with accounting principles generally accepted in the United States of America, or the basis of accounting described above.

#### Cash

At September 30, 2023, cash represented amounts on hand and amounts held in demand deposit accounts with certain financial institutions that were in the name of the Facilities/Management Companies and/or the Aviation Department. At year-end and throughout the year, certain of the Facilities' cash bank balances were on deposit with one financial institution which, at times, exceeded the federally insured limits. Management of the Facilities believes such cash is not exposed to any significant credit risk of loss.

#### Accounts Receivable, Net

Accounts receivable, net are stated at the customers' outstanding balances, less any allowance for uncollectable accounts. Interest is not accrued on overdue accounts receivable. Sales on credit card and other third-party accounts unsettled at September 30, 2023 are also included in accounts receivable, net in the accompanying special-purpose statements of assets and liabilities of the Parking Facilities.

#### Allowance for Uncollectible Accounts

Allowance for uncollectible accounts is estimated by account collection history. Accounts receivable, net are presented in the accompanying special-purpose financial statements net of allowance for uncollectible accounts, as follows:

Public Parking Facilities	\$ 69,409
Hotel Facilities	\$ 54,889
Fuel Farm Facilities	\$ 16,851
Shuttle Services Facilities	\$ -

#### Inventory

Inventories are stated at the lower of cost or market. Cost is determined using the weightedaverage method for the Fuel Farm Facilities and Shuttle Services Facilities.

#### **Other Assets**

Other assets are stated at amortized cost and are primarily comprised of advance payments made to the applicable Management Company for insurance coverage.

#### Notes to Special-Purpose Financial Statements - Continued

As of and for the Year Ended September 30, 2023

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Accounts Payable and Accrued Expenses

Accounts payable and accrued expenses represent amounts due to vendors and service providers for unpaid goods and services provided for the operations of the Facilities. Estimated accrued payroll expenses are also included. Accrued compensated absences are not included, except for the Fuel Farm Facilities.

#### Due To Management Company and Related Parties

Public Parking Facilities – this amount represents an advance from Standard Parking Systems – formerly Central Parking System of FL, Inc. ("CPS"), an affiliate of APA, for expenses paid by the parent company on behalf of the Facilities, which are reimbursable by the County, and accrued management fees due the Management Company. This advance is utilized by Public Parking to fund certain operating expenses prior to reimbursement of these amounts by the County. This amount is expected to be repaid to the Management Company at the end of the contract term.

Hotel, Fuel Farm and Shuttle Services Facilities – this amount represents expenses paid by the management companies' parent company on behalf of the Facilities, which are reimbursable by the County and accrued management fees due to the Management Companies.

#### **Due To/From Aviation Department**

Amounts due to the Aviation Department represent the cumulative excess/deficit of revenue over expenses and net receipts and disbursements between the Management Companies and the Aviation Department since inception of the Agreements.

#### **Revenue Recognition**

Revenue is recognized when earned and realizable. Most revenue transactions represent services rendered or sales of inventory and are recognized when the service or good is provided. Revenue recorded is presented net of taxes collected in escrow on behalf of governmental authorities and remitted by the Management Companies or Aviation Department.

#### Cost of Sales

Cost of sales are recognized when incurred at the time of sale and are comprised of the cost of products used in providing services to customers or the cost of products for resale and includes diesel and unleaded fuel offered for resale at the Fuel Farm.

#### Payroll and Fringe Benefits

Payroll and fringe benefits are recognized when incurred and include costs of salaries, wages, healthcare and retirement benefits, workers compensation and payroll taxes incurred as compensation to employees of the Facilities. This amount does not include accrued compensated absences due to employees, except for the Fuel Farm Facilities.

#### Notes to Special-Purpose Financial Statements - Continued

As of and for the Year Ended September 30, 2023

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Selling, General, and Administrative Expenses

Selling, general, and administrative expenses (SG&A) are recognized when incurred and are primarily comprised of costs incurred for third-party service providers, professional fees, selling expenses, credit card fees, advertising and administrative costs, repairs and maintenance for the Facilities, certain capital asset purchases, and other miscellaneous operating expenses.

#### Management Fees

Management fees are recognized when incurred and represent costs incurred as compensation to the Management Companies for operating the Facilities. See Note 3. These are related party transactions.

#### Property, Plant, and Equipment and Related Costs

Pursuant to the Agreements, upon budget approval by the County, the Management Companies purchase equipment and vehicles needed by the Facilities. Such assets are the property of the County and are not recorded in the accompanying special-purpose statements of assets and liabilities of the Facilities. The Management Companies are reimbursed or advanced the cost of such assets by the County. These amounts are included in selling, general and administrative expense in the accompanying special-purpose statements of revenue and expenses. The Shuttle Services Facility incurred approximately \$5 million in the purchase of vehicles.

The Management Companies also occasionally oversee capital improvements to the Facilities directed by the County. Such capital improvements are the property of the County and are not recorded in the accompanying special-purpose statements of assets and liabilities of the Facilities. The Management Companies are reimbursed or advanced the cost of such capital improvements by the County. When advanced, funds are included in cash in the accompanying special-purpose statements of assets and liabilities for the Facilities. The related depreciation and amortization are not included in the accompanying special-purpose statements of revenue and expenses.

#### Income Taxes

The special-purpose statements of revenue and expenses are intended to show the results of operations for the Facilities managed under the Agreements on behalf of the County; accordingly, no provision has been made for income taxes as the County is a tax-exempt organization.

#### Use of Estimates

The preparation of the special-purpose financial statements in conformity with the basis of accounting described above requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the special-purpose financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Notes to Special-Purpose Financial Statements - Continued

As of and for the Year Ended September 30, 2023

#### NOTE 3 – MANAGEMENT AND OPERATING AGREEMENTS

Pursuant to the Agreements, a management fee is payable to the Management Companies monthly. The monthly management fees in effect for the fiscal year ended September 30, 2023, as defined in the Agreements, are as follows:

Management	Monthly
Companies	Management Fee
APA Driftwood Allied SP+	<ul> <li>\$ 6,404 (\$6,222 for October 2022)</li> <li>\$ 15,000 or 3.5% of Revenue, whichever is greater</li> <li>\$ 46,287 (\$44,083 for October 2022)</li> <li>\$ 47,424 (\$45,166 from October 2022 – February 2023)</li> </ul>

#### **Terms of Agreements**

The Agreements cover periods below, with the County reserving the right to extend the Agreements for specific periods at the end of each contract year. Ordinance 95-138, Section 2-286a(9) extends any concession or management agreement related to the retail activities on a month-to-month basis for so long as may be needed to avoid disruption of concession services to passengers. Unless otherwise terminated by either party upon advanced written notice, the Agreements' expiration dates are as follows:

Management Companies	Expiration Date
APA	October 31, 2025
Driftwood	December 1, 2024 (optional one, one-year renewal)
Allied Aviation	October 31, 2021 (year to year, thereafter, up to 3 additional years)
SP+	March 1, 2024 (optional continuance of a 5-year additional term)

#### **NOTE 4 – RELATED PARTY TRANSACTIONS**

In addition to management fees incurred by the Facilities and paid to the Management Companies (Note 3), the Facilities entered into the following related party transactions during the year ended September 30, 2023:

Certain expenses included in the accompanying special-purpose statements of revenue and expenses of the Fuel Farm Facilities are paid to and are based upon amounts charged by the Management Company's parent company, Allied, for workers compensation, company-sponsored retirement, group health, life, general and other liability insurance. Insurance expense represents allocations from the Management Company's parent during fiscal year 2023 and was approximately \$565,000.

#### Notes to Special-Purpose Financial Statements - Continued

As of and for the Year Ended September 30, 2023

#### **NOTE 4 – RELATED PARTY TRANSACTIONS - Continued**

Included in the accompanying special-purpose statements of revenue and expenses of the Fuel Farm Facilities were fuel sales to itself in the amount of approximately \$61,401. Additionally, Fuel Farm Facilities' benefits disbursements to employees are made by the management company's parent company and reimbursed by the County as a reimbursable operating expense.

The Hotel Facilities payroll disbursements to employees are made by the management company's parent company and reimbursed by the County as a reimbursable operating expense.

The Parking and Shuttle Services Facilities operating and payroll disbursements are made by their respective management company's parent companies and reimbursed by the County as a reimbursable operating expense.

#### NOTE 5 – COMMITMENTS AND CONTINGENCIES

The Facilities from time to time are involved in litigation incidental to the conduct of their business, and such matters can involve current and former Facilities' employees and contractors. In the opinion of management, the expected liability, from these claims, in excess of insurance coverage, if any, would not be material to the Facilities' financial position or results of operations.

#### NOTE 6 – ECONOMIC DEPENDENCY

The Fuel Farm Facilities receives approximately 69% of total revenues from two customers. One of the two customers represent approximately 40% of total revenues. Management of the Fuel Farm believes that the loss of any one or more of these customers would not have a material impact on its financial position or results of operations due to other customers fulfilling the fuel needs of the Airport.

#### NOTE 7 – RISK MANAGEMENT

The Facilities are exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. As a result, the Facilities obtained general and property liabilities and worker's compensation coverage.

#### NOTE 8 – SUBSEQUENT EVENTS

Management has evaluated subsequent events through April 3, 2024, which is the date these special-purpose financial statements were available to be issued.

**Supplemental Statements** 

## Supplemental Special-Purpose Statements of Assets and Liabilities

## September 30, 2023 and 2022

	2023		U	naudited 2022
Assets				
Accounts receivable, net	\$	352,150	\$	157,276
Due from Aviation Department		-		160,970
Other assets		75,259		75,259
Total assets	\$	427,409	\$	393,505
Liabilities				
Accounts payable and accrued expenses	\$	126,311	\$	119,800
Due to Aviation Department		114,486		-
Due to Management Company and Related Parties		186,612		273,705
Total liabilities	\$	427,409	\$	393,505

## Supplemental Special-Purpose Statements of Revenues and Expenses

## For the Years Ended September 30, 2023 and 2022

		2022	Unaudited
		2023	2022
Revenues			
Sales	\$	66,545,358	\$ 52,723,698
Less: Sales tax		4,227,487	3,360,439
Net sales		62,317,871	49,363,259
Total revenues	62,317,871		49,363,259
Expenses			
Payroll and fringe benefits		3,480,181	3,407,406
Selling, general and administrative expenses		2,529,462	1,741,785
Management fees		76,725	74,491
Total expenses		6,086,368	5,223,682
Excess of revenues over expenses	\$	56,231,503	\$ 44,139,577

## Supplemental Special-Purpose Statements of Assets and Liabilities

## September 30, 2023 and 2022

	2023		 naudited 2022
Assets			
Cash	\$	312,644	\$ 435,411
Accounts receivable, net		-	4,904
Due from Aviation Department		484,599	64,113
Other assets		147,427	 122,633
Total assets	\$	944,670	\$ 627,061
Liabilities			
Accounts payable and accrued expenses	\$	724,652	\$ 465,368
Due to Management Company and Related Parties		220,018	 161,693
Total liabilities	\$	944,670	\$ 627,061

# Supplemental Special-Purpose Statements of Revenues and Expenses

## For the Years Ended September 30, 2023 and 2022

	2023		Unaudit		
Revenues					
Sales	\$	15,729,274	\$	14,250,945	
Total revenues		15,729,274		14,250,945	
Expenses					
Payroll and fringe benefits		4,395,160		3,433,880	
Selling, general and administrative expenses		4,502,576		2,531,426	
Management fees		550,162		500,946	
Total expenses		9,447,898		6,466,252	
Excess of revenues over expenses	\$	6,281,376	\$	7,784,693	

## Supplemental Special-Purpose Statements of Assets and Liabilities

## September 30, 2023 and 2022

				Inaudited
		2023		2022
Assets				
Cash	\$	162,555	\$	129,496
Accounts receivable, net		2,272,718		6,556,641
Inventory		87,878		79,594
Other assets		483,559		8,383
Total assets	\$	3,006,710	\$	6,774,114
Liabilities				
Accounts payable and accrued expenses	\$	835,098	\$	1,074,195
Due to Management Company and Related Parties		67,357		151,115
Due to Aviation Department		2,104,255		5,548,804
Total liabilities	\$	3,006,710	\$	6,774,114

# Supplemental Special-Purpose Statements of Revenues and Expenses

For the Years Ended September 30, 2023 and 2022

			Unaudited	
	2023		2022	
Revenues				
Net sales	\$	20,571,450	\$	24,567,306
Less: Cost of sales		3,508,605		3,546,669
Gross margin		17,062,845		21,020,637
Net revenues		17,062,845		21,020,637
Expenses				
Payroll and fringe benefits		3,929,249		3,334,240
Selling, general and administrative expenses		3,710,880		4,443,708
Management fees		551,041		527,715
Total expenses		8,191,170		8,305,663
Excess of revenues over expenses	\$	8,871,675	\$	12,714,974

## Supplemental Special-Purpose Statements of Assets and Liabilities

## September 30, 2023 and 2022

2023 Assets Inventory \$ 325,638	 2022
Inventory \$ 325 638	
φ 020,000	\$ 296,562
Due from Aviation Department   536,608	 205,141
Total assets\$ 862,246	\$ 501,703
Liabilities	
Accounts payable and accrued expenses \$ 399,591	\$ 310,578
Due to Management Company and Related Parties333,098	55,503
Due to Aviation Department129,557	 135,622
Total liabilities \$862,246	\$ 501,703

#### Supplemental Special-Purpose Statements of Revenues and Expenses

For the Years Ended September 30, 2023 and 2022

	2023	Unaudited 2022	
Revenues	<u>\$ -</u>	\$-	
Expenses			
Payroll and fringe benefits	4,343,534	3,953,208	
Selling, general and administrative expenses	8,288,825	3,101,815	
Management fees	557,800	541,992	
Total expenses	13,190,159	7,597,015	
Excess of revenues over/(under) expenses	\$ (13,190,159)	\$ (7,597,015)	

Report of Independent Certified Public Accountants on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Special-Purpose Financial Statements Performed in Accordance with *Government Auditing Standards* 

For the Year Ended September 30, 2023



#### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF SPECIAL-PURPOSE FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Honorable Mayor and Members of the Board of County Commissioners of Miami-Dade County, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the special-purpose statements of assets and liabilities and special-purpose statements of revenues and expenses of the Miami-Dade Aviation Department-Miami International Airport Facilities' Management and Operating Agreements for Public Parking, Hotel, Fuel Farm, and Shuttle Services Facilities (the "Facilities") as of and for the year ended September 30, 2023, and the related notes to the special-purpose financial statements, which collectively comprise the Facilities' special-purpose financial statements, and have issued our report thereon dated April 3, 2024.

#### **Internal Control over Financial Reporting**

In planning and performing our audit of the special-purpose financial statements, we considered the Facilities' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the special-purpose financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Facilities' internal control. Accordingly, we do not express an opinion on the effectiveness of the Facilities' internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's special-purpose financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.



#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Facilities' special-purpose financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, and contracts, noncompliance with which could have a direct and material effect on the determination of special-purpose financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

C Borders-Byrd, CPA LLC

Tamarac, Florida April 3, 2024 Management Letter

For the Year Ended September 30, 2023



To the Honorable Mayor and Members of the Board of County Commissioners of Miami-Dade County, Florida

In planning and performing our audits of the special-purpose financial statements of Miami-Dade Aviation Department - Miami International Airport Facilities' Management and Operating Agreements for Public Parking, Hotel, Fuel Farm, and Shuttle Services Facilities (the "Facilities") as of September 30, 2023, and the related special-purpose statements of revenues and expenses for the year then ended in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, we considered the Facilities' internal control over financial reporting (internal control) as a basis for designing auditing procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the special-purpose financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Facilities' internal control. Accordingly, we do not express an opinion on the effectiveness of the Facilities' internal control.

However, during our audit we became aware of deficiencies in internal control and as well as matters that are opportunities for strengthening internal controls and operating efficiency. The memorandum that accompanies this letter summarizes our comments and suggestions regarding those matters. We previously reported on the Facilities' internal control in our report dated April 3, 2024. This letter does not affect our report dated April 3, 2024 on the special-purpose financial statements of the Facilities'.

We have already discussed many of these comments and suggestions with various Facilities' personnel, and we will be pleased to discuss them in further detail at your convenience.

We wish to thank the finance teams from each of the Facilities and Miami-Dade County Aviation Department for their support and assistance during our audit.

This report was prepared solely for the information and use of the Honorable Mayor and Members of the Board of County Commissioners of Miami-Dade County, Florida and the management of the Facilities, and is not intended to be and should not be used by anyone other than these specified parties.

C Borders-Byrd, CPA LLC

Tamarac, Florida April 3, 2024

#### Fiscal Year 2023 Management Letter Recommendations

The following is a summary of current year recommendations for each of the Facilities and the status of prior year recommendations that were repeated in the current year, were not implemented, or were only partially implemented by the Facilities' during the current year. All prior year recommendations that have been fully implemented were not repeated in this section.

One of the basic elements of internal accounting control involves segregation of duties in such a manner in which the work of one employee is checked by others, and the responsibilities for custody of assets is not placed in the same employees that maintains the accounting records. Due to the Facilities' limited number of personnel, the segregation of duties is not always possible. However, management feels the risk of misstatement due to error or fraud is mitigated by the review of individual transactions and the monthly financial statements by MDAD personnel charged with oversight.

#### Hotel Facilities

#### Current Year Recommendation: None.

#### Status of Prior Year Recommendation: 2022-1 Closing the Books

**Condition:** The Hotel Facility collected in excess of \$55 million for the years ended September 30, 2023, 2022, 2021, 2020 and 2019 and expended approximately \$34 million in operating disbursements. The Management and Operating Agreement between Miami-Dade County and the Management Company requires the books to be closed no later than October 15, annually. We noted the books were not closed in accordance with the provisions of the Management and Operating Agreement.

**Criteria:** Account reconciliations for significant account balances or classes of transactions should be prepared and reviewed regularly and in a timely manner.

**Cause:** Year-end procedures were not fully developed to include documented reconciliations for all accounts and transaction classes.

**Effect:** There is a risk that misstatements of the special-purpose financial statements may not be detected and corrected in a timely manner, as all transactions might not be recorded timely.

**Recommendation:** Management should adhere to the provisions of the Management and Operating Agreement. Additionally, general ledger accounts should be reconciled on a monthly basis. The reconciliations should be approved by an appropriate level of management and post-closing adjustments, if any, should be reviewed, approved, and posted in a timely manner.

**Facility's Response and Current Status:** The Facility agrees. Most of the issues arose in earlier periods. Since then, the Accounting team has been bolstered with the addition of the Controller and the Accounting Manager. Monthly Financial Statements are being done and presented to MDAD by the 15th of the following month. General ledger reconciliations are being done with reconciling items investigated and cleared. This includes bank and payables reconciliations.

**MDAD's Response:** The Department concurs with recommendation.

#### Fiscal Year 2023 Management Letter Recommendations - Continued

#### **Hotel Facilities - Continued**

## Status of Prior Year Recommendation: 2022 - 2 Inaccurate and Incomplete Financial Records and Contract Compliance

**Condition:** Internal controls and procedures were insufficient to assure the accuracy and completeness of recorded transactions. The financial records initially presented by the Facility for review were inaccurate and as a result attempts to audit the books and records over the course of four years were unsuccessful, thus resulting in noncompliance with the annual audit requirement.

We noted that several general ledger accounts balances were inaccurate, key procedures such as account reconciliations were not performed, entries incorrectly posted were not timely detected and corrected, accruals for goods and services received were not always recorded, monthly financials submitted for review and approval were inaccurate, and adjusting journal entries proposed by the Facility to correct the balances were not completed timely. Upon review by the Miami-Dade Aviation Department (Department), a total of 87 and 49 post-closing adjustments were recommended by the Department to correct the general ledger balances and facilitate the completion of the audit for FY 2020 and 2019, respectively.

**Criteria:** Financial records and account reconciliations for significant account balances or classes of transactions should be prepared and reviewed regularly and in a timely manner.

**Cause:** Management did not properly monitor compliance with the provisions of the Management and Operating Agreement. Financial closing procedures were not fully developed to include documented reconciliations for all accounts and transaction classes.

**Effect:** There is a risk that misstatements of the special-purpose financial statements may not be detected and corrected in a timely manner, as all transactions might not be recorded timely.

**Recommendation**: Management should adhere to the provisions of the Management and Operating Agreement. Additionally, general ledger accounts should be reconciled on a monthly basis. The reconciliations should be approved by an appropriate level of management and post-closing adjustments, if any, should be reviewed, approved, and posted in a timely manner.

**Facility's Response and Current Status:** The Facility agrees. Reconciliations are now being done on a timely basis and items investigated and cleared.

**MDAD's Response:** The Department concurs with recommendation.

Fiscal Year 2023 Management Letter Recommendations - Continued

#### **Fuel Farm Facilities**

Current Year Recommendation: None.

#### Status of Prior Year Recommendation: 2019-2 Accounts Receivable Credit Balances

**Condition:** The Fuel Farm has unapplied credit balances in the account receivables trial balance of approximately \$40,000, some of which date back to 2004.

**Criteria:** Accounts receivable credit balances should be investigated and corrected by Allied Aviation in coordination with Miami-Dade Aviation Department.

**Cause:** Customer account balances were not reviewed, analyzed and adjusted annually by Miami-Dade Aviation Department and Allied Aviation.

**Effect:** There is a risk these credit balances are not properly applied to the respective customer invoices.

**Recommendation:** Allied Aviation in coordination with Miami-Dade Aviation Department should consider investigating and taking corrective action for these credit balances.

**Facility's Response:** We will keep reminding MDAD-Finance to review this matter in order to find a solution and to guide us in the process of getting it resolved.

**MDAD's Response:** We will continue to work on resolving the issue with the unapplied credit balance in the account receivables trial balance; in the amount of \$40,000; and monitor the situation going forward.

**Current Status:** Allied will continue to evaluate, with the assistance of MDAD, in order to resolve the unapplied credit balances.